



SIMPLIFIED DIGITAL CONTRACTS WITH UP TO 200 PARTEN COMPANIES.

CASE STUDY

Digitized document workflow at
CMC | Construction Management Company



COMPANY

CMC, established in 2009, is both the first and largest construction management company in Georgia. Their impressive portfolio includes over 100 completed projects, with a collective investment budget of \$3 billion. Currently, the company is actively overseeing up to 20 ongoing projects.



CHALLENGE

Within each project, CMC manages the preparation and signing of hundreds of documents. Every project involves various construction, engineering, repair, and other specialized companies, each following a predetermined order to sign documents. The company encountered the challenge of efficiently concluding contracts with all participating parties involved without excessive time and effort.





SOLUTION

Signify has optimized digitized document workflows for both internal operations and partner processes. Since the integration of Signify a year ago, up to 10,000 documents have been digitally signed in partnership with up to 200 companies, effectively reducing contracting processes to just 7 hours.

In every project, the involvement of various companies or individuals introduces document complexity, prompting the need for a streamlined approach. CMC created document templates that allow for the pre-determination of key information, including signatures, approvals, attachments, comments, markings, and other essential fields. Moreover, the platform allows the creation of signers and approval sequences for the document in advance.

Furthermore, the system automatically notifies all involved parties about the document process statuses, whether completed or ongoing.

One of the significant challenges faced was document sharing, archiving, and retrieval processes. Today, the company efficiently stores all documents digitally in a centralized location, allowing for the creation of shareable folders accessible anytime, anywhere.

The screenshot displays a digital document workflow interface. At the top, there is a 'Definition' section with two horizontal lines for text and four yellow circular buttons labeled A, B, C, and D. To the right of these are two comment boxes: 'Third Party Comments:' (yellow) and 'CMC Comments:' (purple). Below this is a horizontal bar with four colored circles labeled A (yellow), B (blue), C (pink), and D (green). The main section of the interface is divided into four columns, each representing a role: 'Third Party Cons.', 'CMC Specialist', 'CMC Project Man.', and 'Contractor'. Each column contains two fields: 'Signature' and 'Name Surname', followed by a 'Date' field. The 'Signature' and 'Name Surname' fields are color-coded to match the role's header (yellow, blue, pink, and green respectively). The 'Date' fields include a small calendar icon and a blue pencil icon.

After onboarding on Signify, our company has liberated a substantial amount of time and energy from its daily document workflows. Signify's team consistently approaches our requests with exceptional care, ensuring a commitment to innovation and continuous improvement.



GIORGI NOZADZE
CMC Project Coordinator



THE RESULTS



1 YEAR

since integration



UP TO 200

partner companies



1 DAY

to sign a document

It's been a year since "CMC" adopted Signify to digitize document workflows. During this period, up to 10,000 documents have been digitally signed with up to 200 partner companies, resulting in the conservation of 138,276 sheets of paper. The signature processes for all involved parties in the project have also been significantly simplified, now taking only one day.

Signify

For more information about the digital document workflow and electronic signatures, visit the website

signify.ge