



**DIPLOMAT**  
GEORGIA



**Signify**

**DIGITIZED CONTRACTS WITH OVER 500  
PARTNER COMPANIES AND FIVEFOLD  
ACCELERATED BUSINESS PROCESSES**

**CASE STUDY**

Digitized document workflow at  
DIPLOMAT GEORGIA



## COMPANY

"DIPLOMAT GROUP" combines 50 years of international experience across 5 countries, including Georgia, which the company joined in 2008. Today, "DIPLOMAT GEORGIA" is a leading international distribution company with a major logistic infrastructure and a world-class sales network.



## CHALLENGE

Every day at Diplomat Georgia, countless documents accumulate and need to be signed, whether for contracting partners or internal purposes

During signature processes, issues arose, such as the necessity for printing and delivery. Due to company policies, several individuals must approve DIPLOMAT GEORGIA's documents, making it challenging to collect signatures, send them via courier services, and scan the papers after both parties have signed. These procedures consumed significant time and human resources.

Moreover, the HR department was dispatching various types of documents to employees working across different regions of Georgia, making the signing process more challenging.



The company was looking for a solution that would resolve complications in document processes with partners and employers.

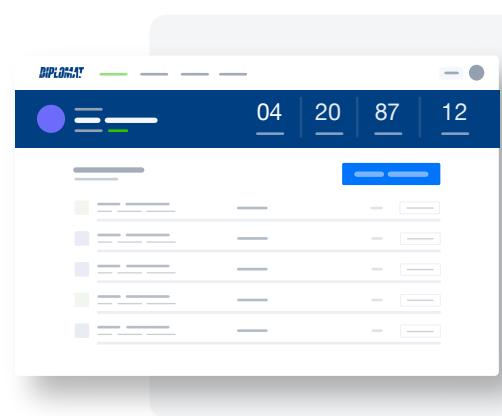


## SOLUTION

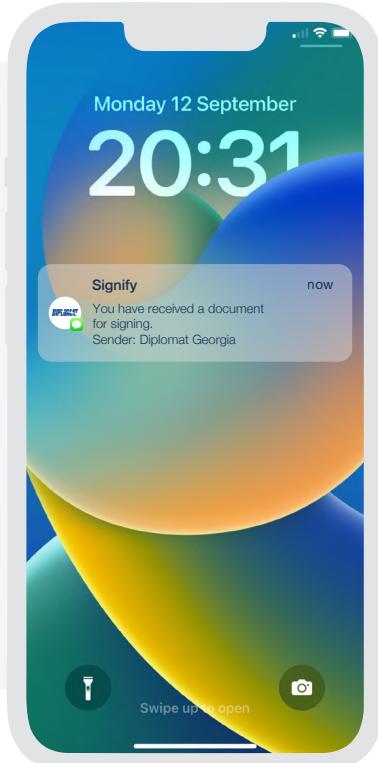
DIPLOMAT GEORGIA partnered with Signify approximately 1 year ago. Today, procurement, sales, and HR departments are successfully using the digital signature platform.

Signify helped digitize various document workflows with over 500 partner companies, resulting in a 5-fold acceleration and simplification of work processes. Most importantly, a significant amount of time and resources have been saved.

“At the beginning of our partnership, we encountered more companies hesitant to adopt documents without traditional, wet signatures. Soon, everyone was convinced that this is one of the most comfortable, efficient, and simple means to sign a contract between two parties. Finally, we achieved the best results, and today, we execute documents with hundreds of employees and over 500 partner companies digitally every day.“



**BAKO KHABURDZANIA**  
Procurement Team Supervisor



“Signify streamlined the process of sending and signing documents to remote-working employees. The signer receives a link via email or SMS, allowing them to view, sign, or approve the document from any location, at any time, and using any device.”



**GVANTSÀ BIRKADZE**  
HR Administration Coordinator



## THE RESULTS



**1 YEAR**

since integration



**5,000+**

signed documents



**60 000+**

saved paper



**5X**

accelerated processes

It's been a year since "DIPLOMAT GEORGIA" adopted the digital signature platform Signify. Over **5,000** documents have been digitally signed in this duration, saving more than **60,000** sheets of paper, time, and human resources

The processes of contracting both partners and employers have simplified significantly, resulting in the acceleration of business processes **5** times. 

# Signify

For more information about the digital document workflow and electronic signatures, visit the website

[signify.ge](https://signify.ge)